Organ Procurement Solutions

DeGarmo is helping organizations turn talent science into measurable impact—one advocate, one conversation, and one donation at a time.

Equip Your Team. Strengthen Every Donation Conversation.

DeGarmo's Organ Procurement Services provide a comprehensive suite of talent science, training, and development solutions designed specifically for Donation Advocates and Family Service professionals. Through **assessments, interviews, training, educational forums, coaching, and virtual conversation simulations,** DeGarmo helps organizations identify the behavioral strengths that drive success, develop role readiness, and equip professionals with practical strategies to navigate the complexities of donation conversations. Our solutions are designed to support professionals throughout the talent lifecycle—from selection and onboarding to ongoing development and performance improvement.

+10% Average donation rate increase for early program adopters

Early adopters experienced a 22% increase in DCD donation rates, translating to 160 additional donors annually

96% rate learning programs 4+ stars

Turn Talent Science Into Measurable Impact.

Effective donation advocacy requires more than knowledge—it requires the ability to build trust, connect authentically, and adapt to each family's unique needs. DeGarmo combines research-backed talent science with experiential learning and ongoing development to help professionals strengthen self-awareness, refine interpersonal skills, and build confidence in challenging conversations. By investing in the people who facilitate donation, organizations can reduce burnout, strengthen retention, improve performance, and create more opportunities for families to say yes to donation—ultimately helping **increase authorization rates and save more lives.**

"Improvement in authorization rates equates to more lives saved. That is the best return on investment..."

-Esther Pipkin,
Director of Family Services

Learn more about our **Fit Index® Assessments**

8-10 minutes to complete

Comprehensive assessment library

Get Started

How can better talent assessment help your organization?

DeGarmo has been helping clients identify, develop, and retain top-tier talent for 20+ years. Are you ready to streamline your talent assessment?

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