DEGARMO

DeGarmo Partner Network

Join Our Partner Network

DeGarmo's Partner Network was created to better serve our clients and their customers with our advanced and innovative talent assessment solutions. Our three partner opportunities can help you give more to your customers and ultimately grow your business. DeGarmo provides our partners with the necessary sales and marketing materials, and an expert staff of professionals to help guide you towards success.

Take the next step and join our partner network. We look forward to learning more about your company and how we can help you achieve your most ambitious business goals.

Reseller Network

Affiliate Network

Integration Network

Benefits of DeGarmo's Partner Network

- **Expand Your Business Offerings**
  DeGarmo provides off the shelf and customizable talent assessment products to help you give more to your customers, and to help enhance and grow your business.
- **Access to Marketing Materials**
  DeGarmo provides the necessary materials used to help promote our partnerships. Our materials help describe the importance of talent assessments, and how they are used to support hiring decisions.
- **Learning Opportunities**
  Webinars, white papers, research, and much more. DeGarmo offers countless opportunities to learn and grow in our industry so you can expand your knowledge and continue to give customers more.
- **Dedicated Training and Support**
  DeGarmo's expert staff of professionals are available to partners every step of the way. From onboarding, selling, or any question you may have—the support will be there to help guide you towards success.

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DeGarmo's Partner Opportunities

Reseller Network

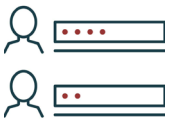
The Reseller Network is a partnership platform designed to maximize profitability and drive growth for our channel partners by allowing them to independently sell and white label DeGarmo assessment solutions. Our goal is to build strong, mutually beneficial relationships and empower our partners with complimentary products and services in order to help businesses make intelligent hiring decisions. DeGarmo reseller partners act as an extended salesforce for our talent assessment products. Although we allow our partners to sell DeGarmo independently, we make sure to provide the tools and support necessary to effectively serve your customers and reach your goals.

Affiliate Network

The Affiliate Network is designed to expand our partner network and give our partners a simple, tangible way to create value and profitability for their business. Our affiliate program is our way of making meaningful connections with your company and the companies you will refer to us. If a referral is a good fit for our services, we will take it from there! DeGarmo handles all client demos, implementation, and support while affiliate partners are solely responsible for facilitating the connection. This allows our affiliate partners to deliver the DeGarmo experience without having to manage it. Each referral turned sale earns you a commission incentive for your efforts. If you are looking to enjoy growth without the time or resource commitment, this is the program for you!

Integration Network

The Integration Network combines our product with yours to offer customers an adaptable and comprehensive experience. Partners in this program will integrate their solutions with our talent assessment platform allowing us to more effectively serve your client base. Joining our Integration Network is a tremendous way to extend the reach of your product and also provides you with a dedicated support staff to help you reach your goals. Applicant Tracking Systems make a highly compatible integration partner for DeGarmo's solutions since our talent assessment platforms integrate so smoothly with ATS technologies. However, we are always looking to expand our network and would love to learn more about your company and how we can partner together. If your product would integrate well with our platform, become a DeGarmo Integration Partner!



Contact us today to learn how a partnership with DeGarmo can provide the talent intelligence you need to make better selection decisions, support effective onboarding, and drive the development of your people.

With talent insights from DeGarmo, you can more effectively build talent pipelines and support the long-term growth of your business.